## **XLRI JAMSHEDPUR – PGCSL**

End-term Examination, Time: 30 Minutes, Total Marks: 20, Date: 23 Jun. 2018

NAME: \_\_\_

ROLL # \_\_\_\_\_

## **INSTRUCTIONS**

This is a closed book examination. You are not allowed to borrow books, calculators, etc. Answer all questions. Please read all footnotes (some of them might contain crucial information). Marks in brackets at the start of each section indicate the marks assigned for that section. In case of multiple-choice questions, you are required to mark (tick) the appropriate choice in the question paper.

Anyone who resorts to unfair practices, as judged by the examiner, the minimum penalty will be zero in this segment of evaluation, while the maximum penalty could be expulsion from the institute. There will be no further warnings.

<u>Nolen Gurer Sandesh</u>

[Each Correct Answer: +7 mark, Each Wrong match: -1 mark]

Fill the space with the most appropriate response.

1. Mention all the Leadership Triangles you became aware of as part of the course. Provide few words on the purpose of each of them. (Please limit your response within 200 words. Thus, only first 200 words will be evaluated)

2. From the Gary Yukl's framework, mention the three influencing skills that will come from positional power? (Please limit your response within 10 words. Thus, only first 10 words will be evaluated)

3. From the Personality Test (CB5 / WPB5) done as part of your campus visit - mention each of the five type of Super Traits. Also, mention on where you are located on the same. (Please limit your response within 100 words. Thus, only first 100 words will be evaluated)